



## Interim insights

Welcome to the September 2009 edition of Interim Insights. With the recent stock market gains, the big question on most people's minds is "Is it all over, or is there another shock in store for us?"

In this edition we look at how Interim Management can help companies take advantage of an improvement in the economy with the flexibility to react if the improvement is short lived.

*Greg, Kate, Geoff, Amanda and Chris*

The Hamilton Rich Team

### Flexibility in Uncertain Times

*"It is not the strongest of the species that survives, not the most intelligent that survives. It is the one that is most adaptable to change"*  
(Charles Darwin)

- **Is the recession over now or is another shock coming?**
- **How do you react quickly to take advantage of a sudden upturn in the market?**
- **How do you maintain the flexibility to shrink your workforce if a recovery is short-lived, without affecting people's lives?**

In light of overall uncertainty how do managers plan for and react to changes in the market place, without risking damage to the balance sheet by engaging too many staff too quickly or worse, by employing people and then having to release them a short time later?

**Interim Management** can provide the key to this.

The true value of **Interim Management** in the current environment is that it provides the flexibility to move people on and off the books to meet the immediate needs of a company and changing economic circumstances. Interim Management also offers the opportunity to bring on resources initially on a part-time basis and increasing this as the demand increases.

Hamilton Rich currently has a number of excellent **Interim Managers** who are available immediately in Brisbane, Sydney, Melbourne and Adelaide.

For corporate roles including Commercial, Finance, Human Resources, Company Secretarial and Legal, we currently represent:

- Corporate executive who recently completed an assignment for an international mining company to review procurement strategies to deliver multi-million dollar savings targets and long term efficiencies.
- Experienced in-house legal counsel and company secretary available for part-time or full-time assignments. Broad sector experience. Specialises in litigation / commercial tenders and corporate law as well as company secretarial.
- Experienced CFO with listed company and international experience.

For operational roles such as in Supply Chain Management, Operations, Manufacturing and Engineering, the following is a sample of some extremely skilled practitioners available for an immediate start:

- Several very accomplished Supply Chain Managers with a broad range of experience across various industry sectors.
- A highly regarded risk and safety manager with specific success in delivering direct bottom line improvement through reduced insurance premiums.
- A group of highly skilled, bright young professional managers with exceptional analytical skills, broad experience and boundless energy who are looking for opportunities to test their capability in new environments.
- A highly competent project manager with an extensive background in facilities management and property development, who demonstrates an aptitude for understanding and contributing to the broader commercial objectives of the business.

Interim Management is our core business so if you would like to further information on the benefits of **Interim Management**, or any of our other services, please call Greg Rich, Geoff Vogt or Chris FitzGerald on 02 8295 5222.

**Did you know that we can place an interim manager into your organization within days rather than weeks?**

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